

March 3, 2010

The Honorable Olympia Snowe
United States Senate
Washington, D.C. 20510

The Honorable Mark Pryor
United States Senate
Washington, D.C. 20510

Dear Senators Snowe and Pryor:

On behalf of the undersigned small business organizations, we are pleased to support the Job Impact Analysis Act of 2010 (S. 3024). This bill will help ensure that the federal government fully considers the impact of proposed legislation and regulation on small business job creation.

In an economy with high unemployment, and where almost 2/3 of all net new jobs come from the small business industry, we appreciate that your legislation would require policymakers to further analyze the impact of certain proposals on job creation. The annual cost of federal regulation per employee is significantly higher for smaller firms than larger firms. Federal regulations – not to mention state and local regulations – add up and increase the cost of labor. If the cost of labor continues to increase, then job creation will be stifled because small businesses will not be able to afford to hire new employees.

S. 3024 requires the Congressional Budget Office (CBO) to estimate the job loss or gain attributable to each bill or joint resolution reported by committee that exceeds \$5 billion in costs. In addition, the legislation requires federal agencies to consider both the direct and indirect impact of their regulatory proposals on small businesses. These efforts ensure that lawmakers are provided significant independent analysis prior to making important policymaking decisions.

The legislation also strengthens the Small Business Administration's (SBA) Office of Advocacy by granting it a separate line item in the federal budget. By increasing the budgetary transparency of the Office of Advocacy, S. 3024 will make clear to small business what resources are being devoted to Advocacy's mission.

We applaud your efforts to ensure the federal government recognizes the important contributions of job creation by small business, and look forward to working with you on this important legislation.

Sincerely,

National Association for the Self-Employed
National Black Chamber of Commerce
National Federation of Independent Business
National Small Business Association
Small Business Legislative Counsel
U.S. Chamber of Commerce
Women Impacting Public Policy