

May 6, 2010

The Honorable Nancy Pelosi
Speaker
US House of Representatives
H-232, US Capitol
Washington, DC 20515

The Honorable Steny Hoyer
Majority Leader
US House of Representatives
H-107, US Capitol
Washington, DC 20515

Dear Speaker Pelosi and Majority Leader Hoyer:

On April 19 a letter was circulated to Members that suggested that SBIR reauthorization be included in upcoming jobs creation legislation. We represent 95 small businesses and small business organizations developing new technology and jobs for America, and we consider it vital that you realize the following:

- The April 19 letter said there needs to be a compromise between the House and Senate reauthorization bills. In fact, as you know, the House Small Business Committee has refused to compromise on its version of reauthorization.
- The House reauthorization bill would severely compromise the ability of real small businesses to access SBIR funding, by removing the small-scale innovations in Phase I of the program and encouraging mega-grants that will be more tailored to companies backed by larger firms. Larger grants and no increase in funding can only mean fewer grants for real small businesses.
- If the House reauthorization bill becomes law, “flyover” states not favored by large financial institutions will see SBIR funding, and jobs, leave their borders.
- The primary beneficiaries of the House SBIR bill – biotech companies owned by VC firms – recently received \$1.5 billion in funding as part of the Healthcare Reform legislation, in the form of tax credits and the Cures Acceleration Network, which has 4 venture capitalists and no small businesses on its board. These new programs effectively provide VC-owned biotech companies with more than twice as much funding as they would have from the entire NIH SBIR program. Any further benefits to the VC community in the SBIR program should be subject to at least a 3-year moratorium as these new programs are studied.
- The April 19 letter was not signed by a single small business owner. While the Universities and medical associations that signed the letter are important sources of innovation, why are they involved in lobbying for a Small Business bill? It is our concern that the letter actually represents an attempt to deflect attention from the damage the House bill would do to small businesses and make the funds more accessible to large institutions. Large institutions already get 96% of available research funds and contribute only 3% of new patents, while small businesses create 38% of new patents.

We are small businesses creating jobs in states that large investment firms often ignore. We are small businesses with successful track records in continuing to innovate, while large corporations focus on downsizing and outsourcing. We urge you to let the House Small Business Committee know that you support language similar to that in S. 1233 which would keep the “Small Business” in SBIR.

Sincerely,

Jere Glover
Executive Director
Small Business Technology Council
1156 15th St NW, Suite 1100
Washington, DC 20005

Russ Farmer,
Executive VP and Chairman
ADA Technologies, Inc.
8100 Shaffer Parkway, Suite 130
Littleton, CO 80127

Bay Area Innovation Alliance
659 Oak Grove Ave., #203
Menlo Park, CA 94025

Cliff Brown
ADA Technologies
8100 Shaffer Parkway, Suite 130
Littleton, CO 80127

Scott Hauge
Small Business California
2311 Taraval St
San Francisco, California 94116

Kenneth J. Thurber
Architecture Technology Corporation
PO Box 24859
Edina, MN 55424

Jonathan Cohen
President & CEO
20/20 Systems, Inc.
9430 Key West Avenue
Rockville, MD 20850

Alan B. Cain, Ph.D.
Innovative Technology Applications
Company, LLC
PO Box 6971
Chesterfield, MO 63006-6971

Matt Oristano, Chariman
Reaction Biology Corp.
One Great Valley Parkway, Suite 8
Malvern, PA 19355

Jim Stice
President
Twin Star Medical
1000 Westgate Drive
St Paul, MN 55114

Theodore Roumel
The Roumel Group, LLC
10319 Westlake Drive
Suite 201
Bethesda, MD 20817-6403

Alan Stanton
President
Southwest Sciences, Inc.
1570 Pacheco St., Suite E-11
Santa Fe, NM 87505

Michael P. Browne, Ph.D
SA Photonics
650 5th Street, Suite 505
San Francisco, CA 94107

Uwe Rockenfeller
Rocky Research
POB 61800
Boulder City, NV 89005

Fred Patterson
President
The Commercialization Funding Coach, Inc.
1704 Newton Drive
Flower Mound, TX 75028

Joseph R. Stetter, President
KWJ Engineering Inc.
8440 Central Ave.
Newark, CA 94560.

Laurence Keefe
LRK Associates Incorporated
6655 Palomino Circle
West Linn, OR 97068

Dennis Wagner, Owner
Welkin Sciences, LLC
102 S. Tejon St, Suite 200
Colorado Springs, CO 80903

Kevin Burns
President
Precision Combustion, Inc.
410 Sackett Point Road
North Haven, CT 06473

Jonathan G. Secora Pearl
Perceptual LLC
403 6th Street
Racine, WI 53403-1217

Jack Jerovsek, President
Baker Engineering Inc.
17165 Power Dr.
Nunica, MI 49448

Jim Greenwood
Greenwood Consulting Group Inc
1150 Junonia
Sanibel, FL 33957

Paul Farrell
President
Brookhaven Technology Group, Inc.
Setauket, Long Island, NY 11733

Christopher White
Active Spectrum, Inc.
110 Glenn Way, Suite 15
San Carlos, CA 94070

Marti Elder
Marti Elder Inc
1708 S. Black Ave.
Bozeman, MT 59715

Dr. Stuart Farquharson,
President & CEO
Real-Time Analyzers, Inc.
362 Industrial Park Rd (#8)
Middletown, CT 06457

Roger G. Little
Spire Corporation
One Patriots Park
Bedford, MA 01730

William R. Saunders, PhD,
President
Adaptive Technologies, Inc.
2020 Kraft Drive, Suite 3040
Blacksburg, VA 24060

Barry Bochner, PhD
CEO & CSO
Biolog, Inc.
21124 Cabot Blvd
Hayward, CA, USA 94545

Todd Quackenbush
Continuum Dynamics, Inc.
34 Lexington Ave.
Ewing, NJ

John Noto
Scientific Solutions Inc.
Chelmsford Ma, 01863

Jerome Soller, PhD
President, CogniTech Corproation
1060 East 100 South
Suite 306
Salt Lake City, Utah 84102

Mehul P. Patel
Innovative Technology Applications
Company, LLC
3881 E. Leo Pl
Chandler, AZ 85249

Patrick Hu
President and Chairman
Advanced Dynamics Inc.
1500 Bull Lea Road, Suite 203
Lexington, KY 40511

Josephine Grahn
Bonneville Scientific, Inc.
P.O. Box 9497
Salt Lake City, UT 84109

Jason Ogle
Knowledge Based Systems, Inc.
1408 University Drive East
College Station, TX 77840

David Strobel
Space Micro Inc.
10401 Roselle Street
San Diego CA 92121

David Hurt
Innovative Monitoring Solutions, LLC
4101 W. Green Oaks, PMB 305-121
Arlington, Texas 76017

Joe Kabel, Ph.D.
President
Looking Glass Analytics
215 Legion Way SW
Olympia, WA 98501

Debra J. Deininger
Product Manager, Sensors
Synkera Technologies Inc.
2605 Trade Centre Ave, Suite C
Longmont, CO 80503

Joe Reichert,
Grants and Finance
Mapp Biopharmaceutical, Inc.
6160 Lusk Blvd., Suite C105
San Diego, CA 92121

Paul B. Donovan, President & CEO
Green Tape LLC
5300 DTC Parkway, Suite 450
Greenwood Village, CO 80111

Dr. Frank R. Jones
Chairman and Chief Executive Officer
Etubics Corporation
410 West Harrison Street, Suite 100
Seattle, WA 98119-4007

Edward G. Jameson, CPA
Jameson & Company, P.C.
394 Lowell Street, Suite 8
Lexington, MA 02420

Elizabeth S. Gabitzsch
Vice President, Research
Etubics Corporation
410 West Harrison Street, Suite 100
Seattle, WA 98119

George M. Williams
Voxtel Inc.
15985 NW Schendel Ave.
Mail Stop: 200
Beaverton, OR 97006

Gregg Siegel
President
Biomedical Development Corporation
500 Sandau #200
San Antonio, TX 78216

Tareq Hoque, President
Concentris Systems LLC
2800 Woodlawn Dr. #238
Honolulu, HI 96822

Howard Cole,
Porous Metal Products
1603 Timberlane
Jacksboro TX 76458

Dr. Mike McFarland
Acree Technologies Incorporated
1980D Olivera Road
Concord CA 94520

Patrick Guire, Ph.D./President
Innovative Surface Technologies, Inc.
1000 Westgate Drive, #115
Saint Paul, MN 55114

John Maynard, CFO
Visdex Corporation
1751 Capistrano Ave
Berkeley, CA 94707

Kay Aikin
Introspective Systems LLC.
Vice President of Business Development
242 Island Ave, #2
Peaks Island, ME 04108

Kenneth G. Blemel
Vice President of R&D
Management Sciences, Inc.
6022 Constitution Ave. NE
Albuquerque, NM 87110

Rocky Kahn, CEO
TeamPatent
2414 Central Ave
Alameda, CA 94501

Jeffrey Muss
President
Sierra Engineering Inc.
3050 Fite Circle, Suite 212
Sacramento, CA 95827-1807

Susan Dugas
Propagation Research Associates, Inc.
1275 Kennestone Circle, Suite 100
Marietta, GA 30066

Marsha Fox, VP of Operations
Spectral Sciences Inc.
4 Fourth Ave
Burlington MA 01803

Larry Scally
President
Colorado Engineering, Inc.
1310 United Heights - suite 105
Colorado Springs, CO 80921

Linda L. Whittington
Whittington Solutions, Inc.
1729 Bramblewood Street
Chula Vista, CA 91913

Joe DeLucchi
CAL Insurance & Associates, Inc.
2311 Taraval Street
San Francisco, CA 94116

Gretchen Archer
Marketing Manager/Research Developer
Psychology Software Tools, Inc.
2050 Ardmore Blvd., Suite 200
Pittsburgh, PA 15221

Michael Tomsic
President
Hyper Tech Research Inc.
539 Industrial Mile Rd.
Columbus, OH 43228

Janice M. Prochaska, Ph.D.
President and CEO
Pro-Change Behavior Systems, Inc.
PO Box 755
W. Kingston, RI 02892

Terry Bibbens, Managing Director
Homeland Venture Partners, LLC
18662 Mac Arthur Blvd., Suite 200
Irvine, CA 92612

Y. Zong
Full Moon Biosystems Inc.
754 North Pastoria Avenue
Sunnyvale, CA 94085

Don Scipione, PhD.
President
Arme Express, Inc.
3821 Prospect Avenue
Cleveland, Ohio 44115

Dr. Robert F. Weiss
Physical Sciences Inc
Andover, MA

Dr. Peter Moulton
Company: Q-Peak, Inc
Bedford, MA

Dr. Christopher Rollins
Research Support Instruments, Inc
Lanham, MD

Dr. E. Jennings Taylor
Faraday Technology, Inc
Clayton, OH

Dr. James T. Woo
InterScience, Inc.
105 Jordan Road
Troy, NY 12180

Ake Elhammer, Ph.D.
Chief Executive Officer
AureoGen Biosciences, Inc.
6475 Technology Ave., Suite C
Kalamazoo, MI 49009

Robert Balint PhD, CEO
CytoDesign, Inc
4003 Scripps Avenue
Palo Alto, CA 94306

Dr. Arthur DeCarlo
President & Science Director
Agenta Biotechnologies, Inc.
Innovation Depot
1500 1st Ave. N. Suite L105
Birmingham, AL 35203

Benjamin Doranz, PhD
Integral Molecular
3701 Market St, 4th Floor
Philadelphia, PA 19104

John D. Wright
Vice-President
TDA Research
12345 W. 52nd Ave.
Wheat Ridge, CO 80033

Mary E. Palmer MD, FAAEM, FACEP
Founding Member and Director
ToxEM LLC
315 S. Lee St.
Alexandria, VA 22314

Irene Gonzalez, Ph.D.
President & CEO
Valens Therapeutics, Inc.
1450 S. Rolling Road
Baltimore, MD 21227

Erez Nevo, MD, DSc
CEO, Robin Medical, Inc.
Visiting Scientist, Johns Hopkins School of
Medicine
6607 Bonnie Ridge Dr., Apt. 101,
Baltimore, MD 21209

G. Eric Plum, Ph.D.
Cofounder and CEO
IBET, Inc.
1507 Chambers Road
Suite 301
Columbus, OH 43212

Karima Ferrani-Kile, PhD
President
SynapTech Labs
6118 Hwy 290 Suite B
Austin, TX, 78735.

David Larocca, PhD
CEO
Mandala Biosciences LLC
6755 Mira Mesa Blvd
Suite 123-187
San Diego, CA 92121

Kumar Subramanian
CEO
Phoenix Biosystem, Inc.
1061 Serpentine Lane, Suite A-1
Pleasanton, CA 94566

Gradimir Georgevich, Ph.D.
President
IONICS MSE, Inc.
14408 Kings Grant
Gaithersburg, MD 20878

Jozef Spychala, PhD
President & CEO
Visiscience Corp
104 Tabscott Ln
Chapel Hill, NC 27514

Richard Russo
President & Chief Executive Officer
Endomedix, Inc.
25 Health Sciences Drive, Suite 101
Stony Brook, NY 11790

David Mead PhD
CEO & Founder
Lucigen Corp
2120 W Greenview Dr
Middleton WI 53562

Ron Rieder, Ph.D.
President and Founder
BioSense Technologies, Inc.
4 Arrow Drive
Woburn, MA 01801

Sherin S. Abdel-Meguid, Ph.D.
President
Shifa Biomedical Corporation
271 Great Valley Parkway, Suite 400
Malvern, PA 19355

Igor B. Roninson, Ph.D., President
Senex Biotechnology, Inc.
150 New Scotland Avenue
Albany, NY 12208

Alagu (THIRU) Thiruvengadam
Founder and CEO
PsychNostics™, LLC
1450 South Rolling Road
Baltimore, MD 21227-3863

Reyn Homan, PhD
Alphacore Pharma
Vice President and Co-founder
333 Parkland Plaza
Ann Arbor, MI 48103

Michael P. Vitek, Ph.D.
Chief Executive Officer
Cognosci, Inc.
79 T. W. Alexander Drive
4401 Research Commons, Suite 200
POBox 110606
Research Triangle Park, NC 27709

April Pillon
Clarrassance, Inc
9700 Great Seneca Hwy
Rockville, MD 20850

Rebecca E. Roush, B.S.
Research Developer
Psychology Software Tools, Inc.
2050 Ardmore Blvd. Suite #200
Pittsburgh, PA 152214610

Louis C. Brousseau III, PhD.
CEO and President
Quantum Logic Devices
111 Cooperative Way, Suite 220
Georgetown, TX 78626