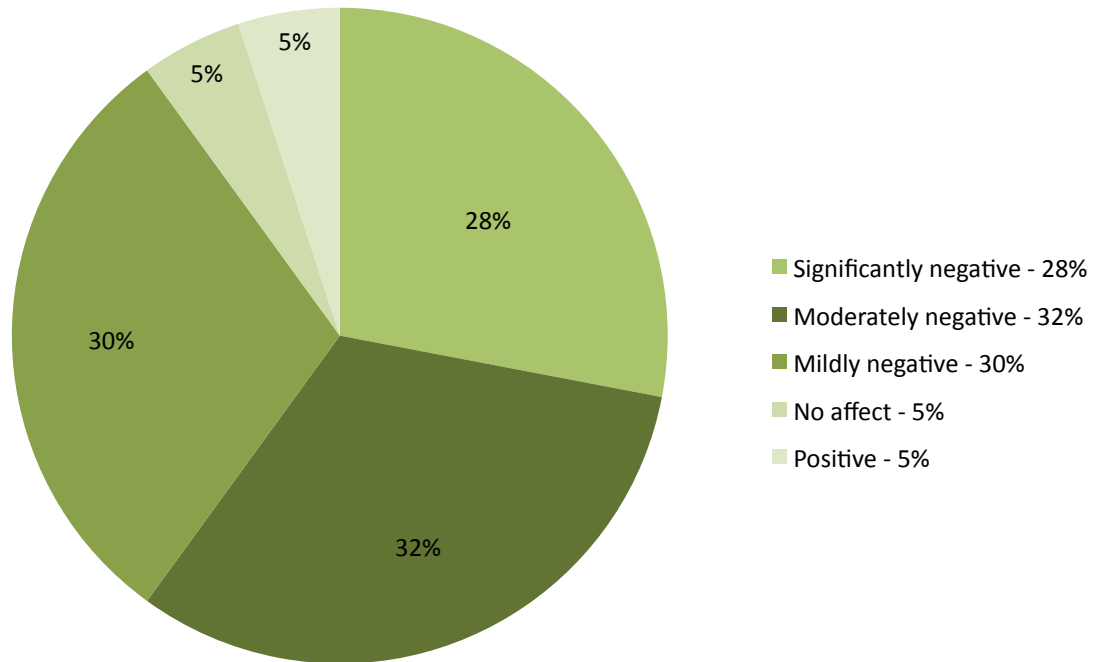




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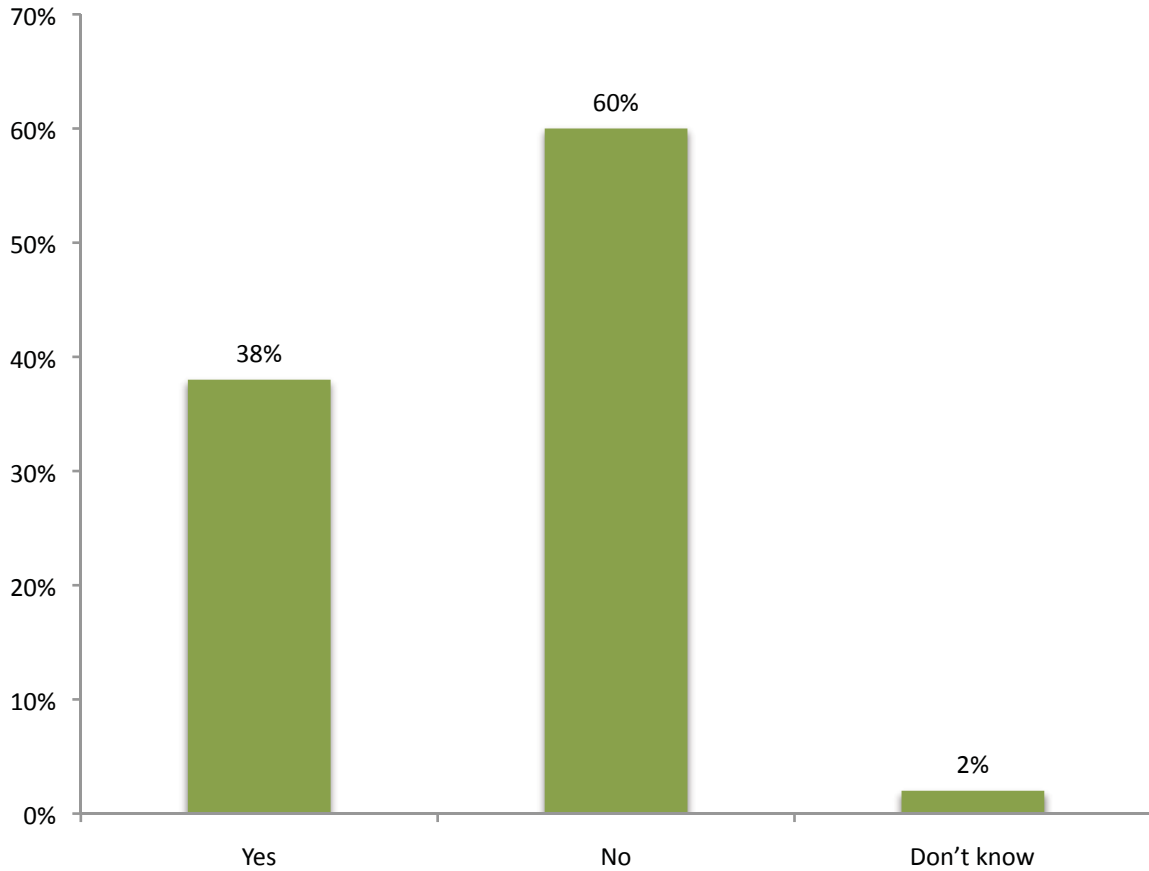
1. What has been the affect on your business of rising and/or volatile energy prices?



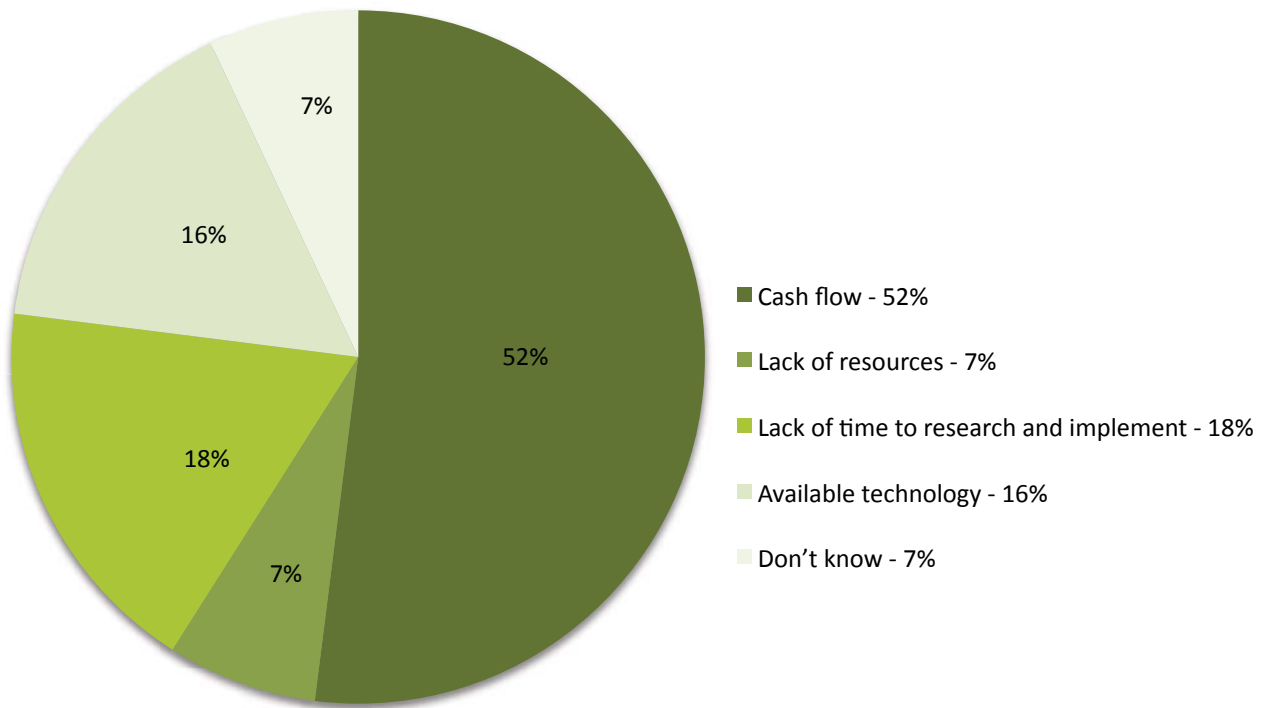
2. In what ways have you coped with rising and/or volatile energy costs? (Check all that apply)

- 46% Reduced amount of business travel
- 43% Increased prices
- 36% Increased energy efficiency
- 36% Reduced workforce
- 18% Changed or streamlined production process
- 13% Reduced employee benefits
- 11% Limited production schedule
- 4% I haven't been subject to rising and/or volatile energy costs
- 3% Increased use of public transportation

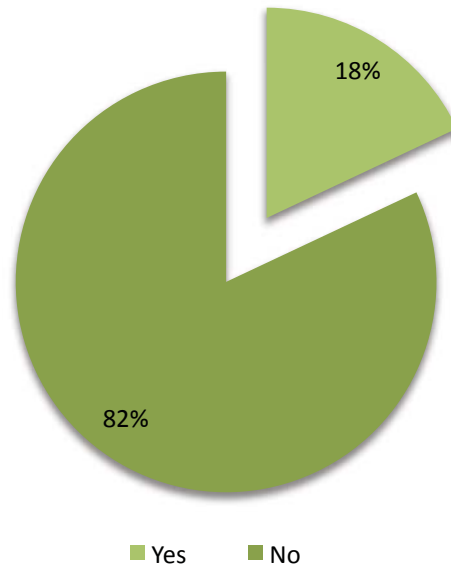
3. Have you invested in energy-efficiency programs for your business in the last 18 months?



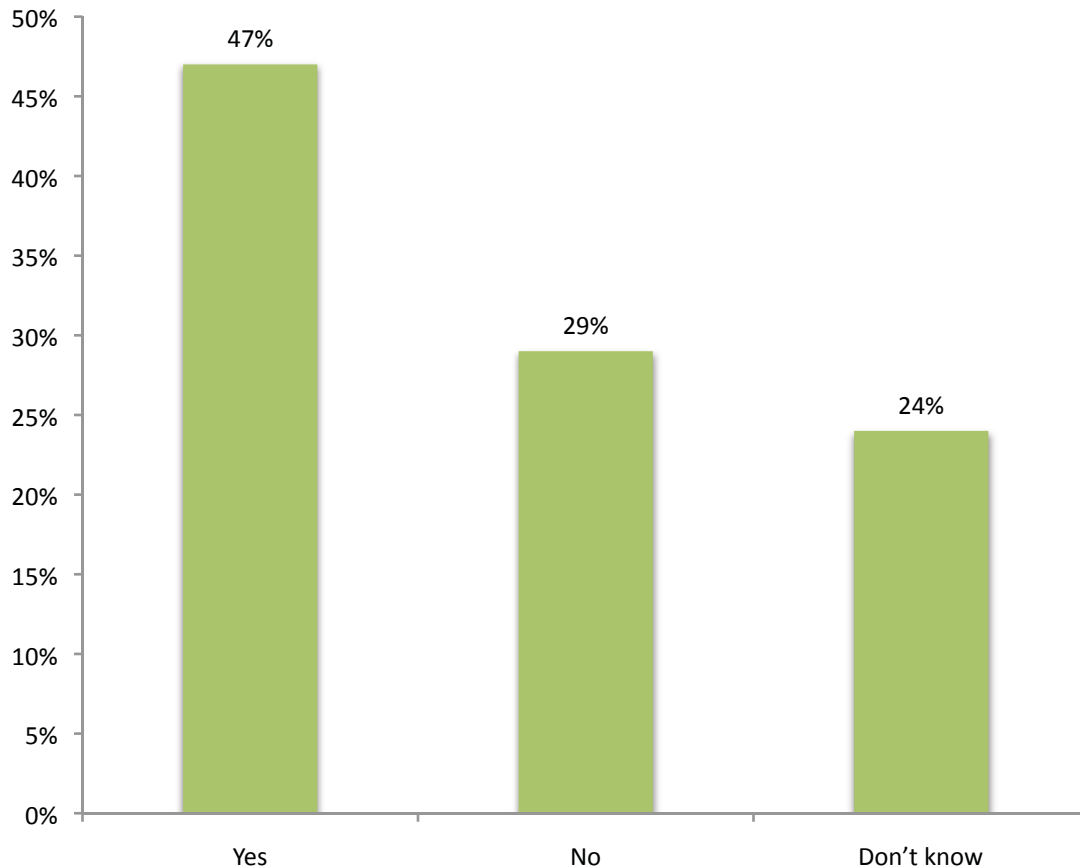
4. What is the main obstacle to making your business more energy efficient?



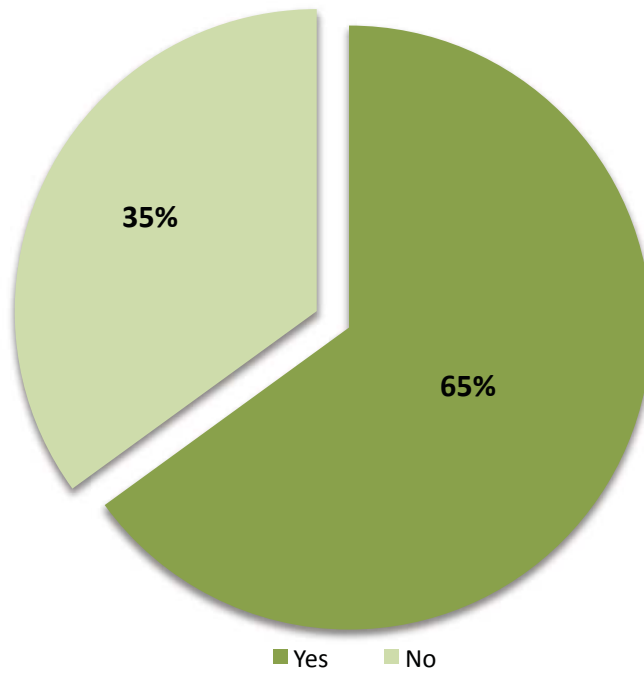
5. Do you plan to invest in energy-efficiency improvements this year?



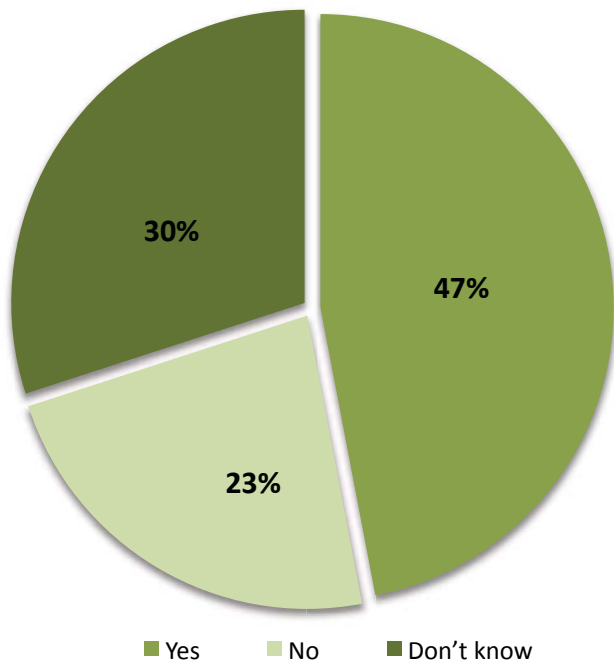
6. Would you be willing to invest in energy-efficiency improvements this year for your business with more support (information, technical assistance, grants, rebates, etc)?



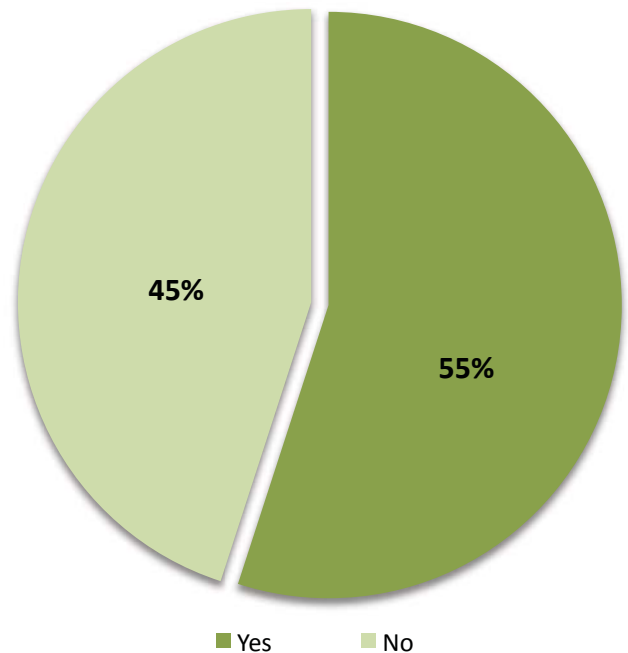
7. Are you familiar with the national Energy Star product label and technical support program?



8. Are there utility programs in your area that have helped provide you with information on energy efficiency?



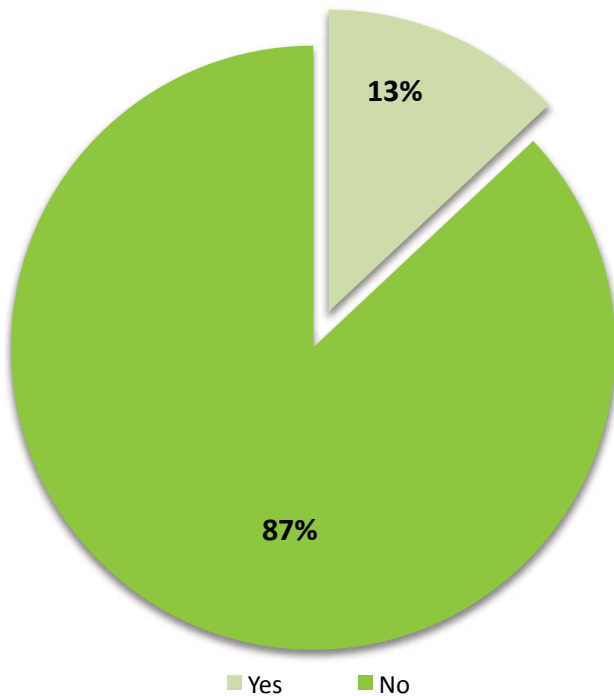
9. Have you used these services?



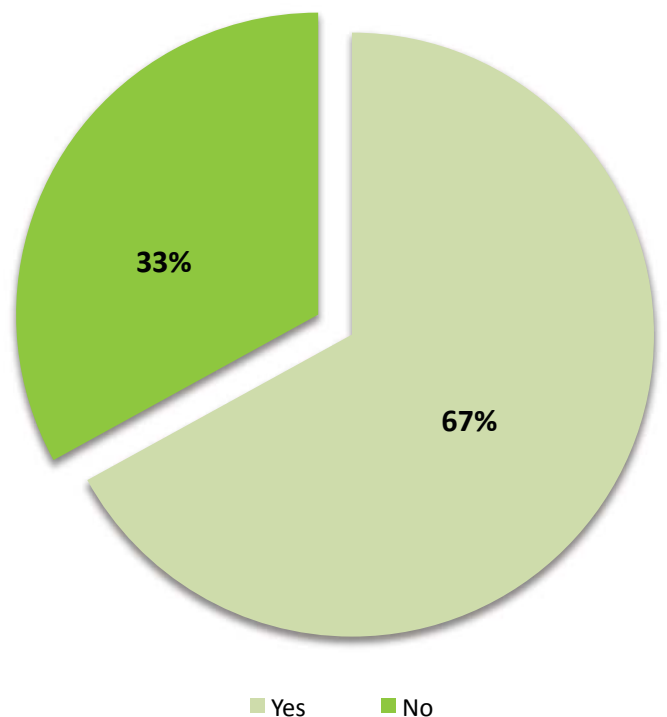
10. Where do you turn for reliable information on energy efficiency?
(Check all that apply)

On-line search	49%
Utility	42%
Trade association	38%
Trade publication	38%
Word of mouth	34%
Newspaper	16%

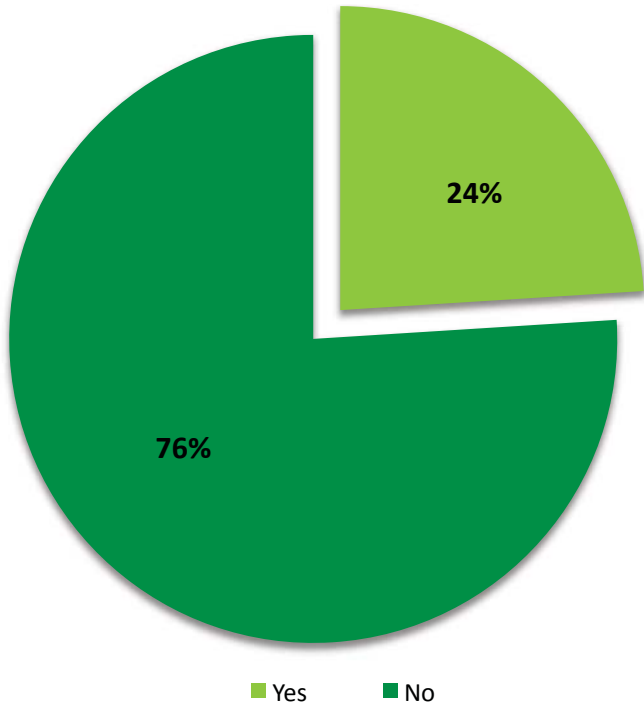
11. Has your business invested in alternative sources of energy?



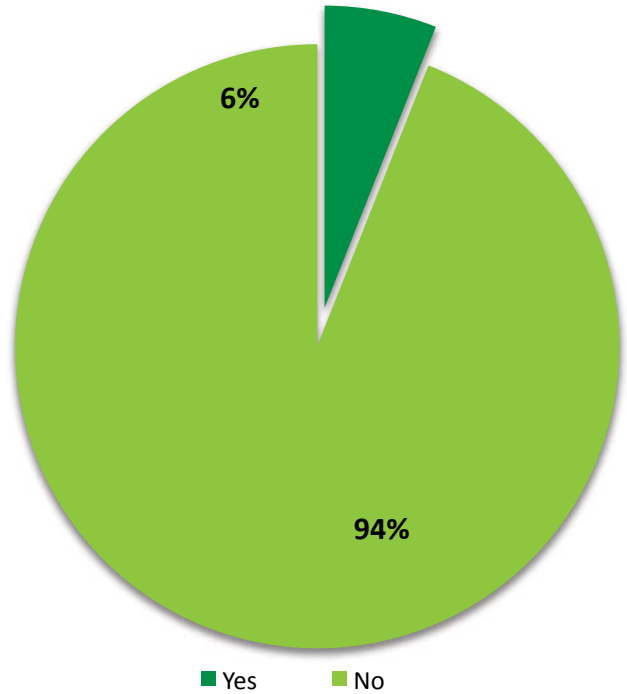
12. Would you be willing to invest in alternative sources of energy for your business with more support (information, technical assistance, grants, rebates, etc)?



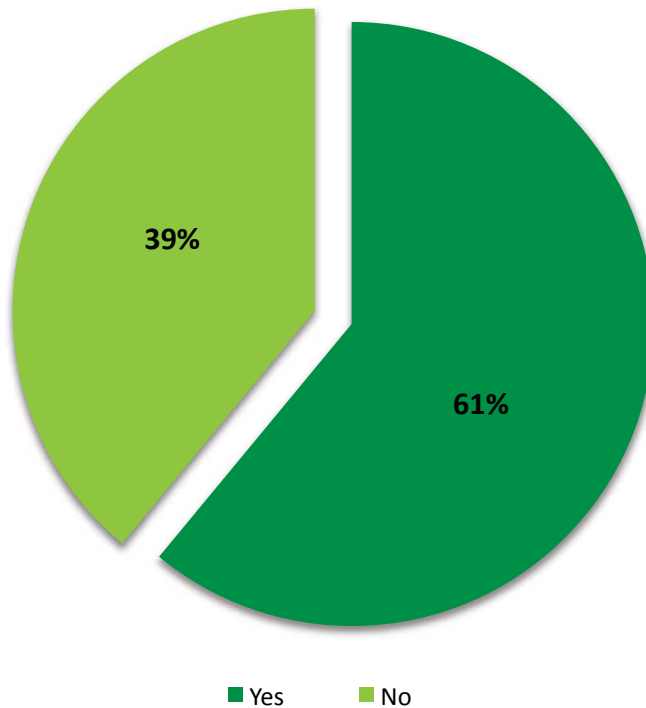
13. In the past 18 months, have you converted any of your business vehicles to higher-mileage vehicles?



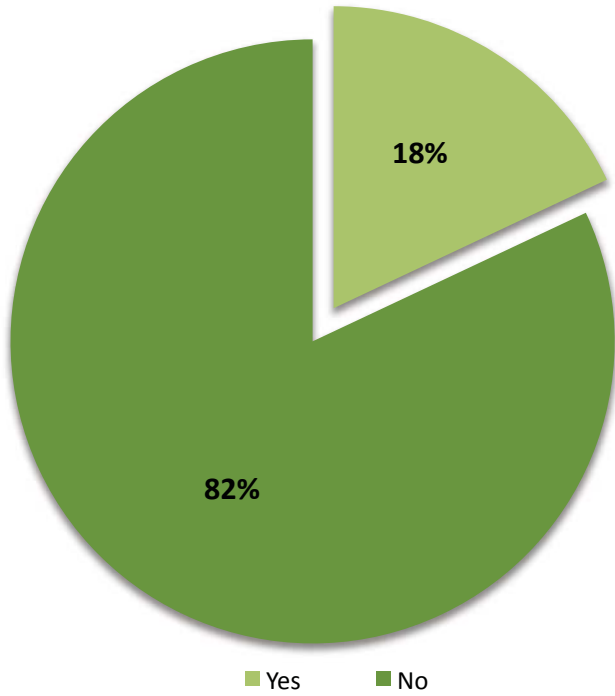
14. In the past 18 months, have you purchased or leased any alternative-fuel or hybrid vehicles for your business?



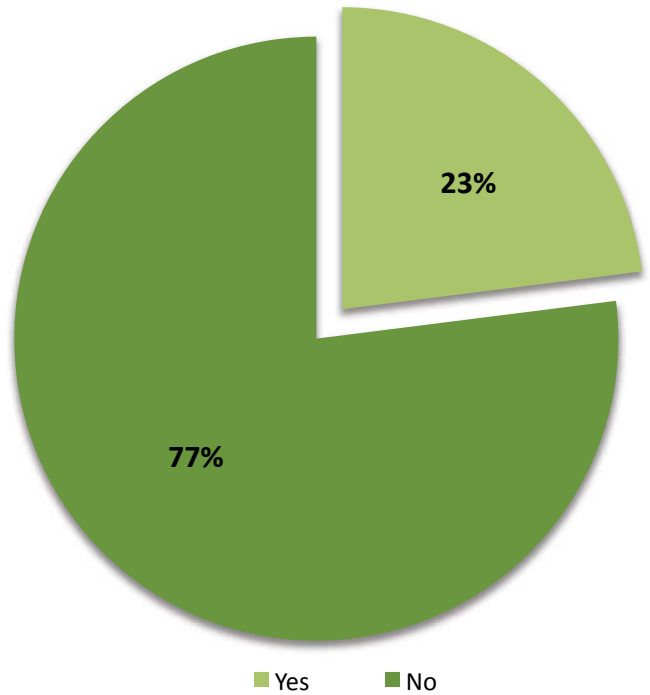
15. Would you consider investing in alternative-fuel or hybrid vehicles if their purchase or lease was accompanied by a tax credit?



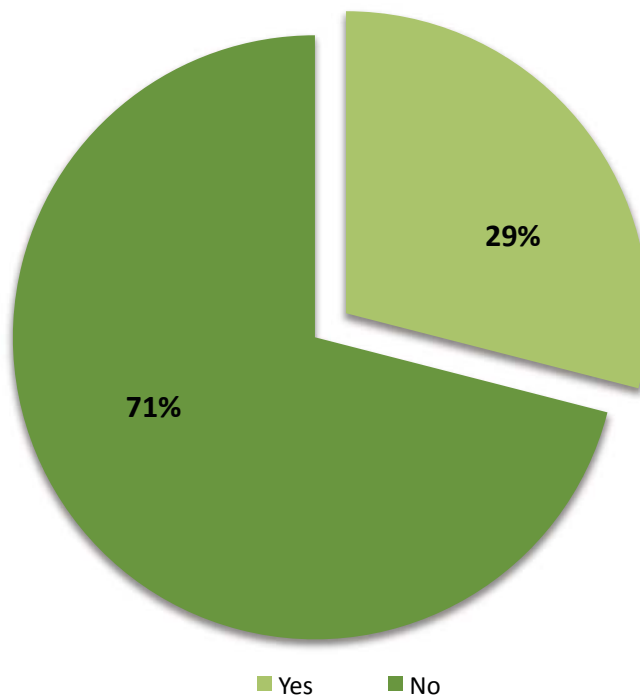
16. Does your business help support mass transit use or other vehicle reduction strategies for your employees?



17. Do you actively strive to do business with "green" companies?



18. Does your business currently offer energy saving products or services?



“Given the extremely difficult economic challenges small businesses have been facing over the last nearly two years, the fact that there are still a significant number investing in energy efficiency is a testament to the important leadership role small businesses can take in any green movement.”

- NSBA Chair Keith Ashmus of Frantz Ward LLP in Cleveland, Ohio



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